

The USPS has announced proposed price increases, scheduled for July; this coupled with the degraded service standards they now employ, has a ripple effect on how we can best provide quality plant stock, at an affordable price.

In past years, we scheduled Mondays and Tuesdays for shipped orders, working to have those packed and at our local USPS Office that same afternoon, with deliveries expected within that week. Our understanding is now those packages sit overnight at that location, and will actually ship the morning of the following day; we don't know how much that policy is implemented throughout each individual process.

A few years back, we adopted zone pricing in order to be fair to all our customers, and usually we were able to use that process to ship USPS Priority Mail, with USPS Ground Advantage as a backup method. We continue to review shipping options and companies available to us, but ultimately we will not sacrifice our standards, because we will always ship plants that we would expect to receive.

Ultimately, it comes down to speed of delivering perishable plants, versus an acceptable cost to our customers. We will continue to monitor and adapt where we can, and that will include use of USPS Ground Advantage as our primary method, as we don't see drone deliveries in our immediate future.